To see the course details (such as objectives, learning outcomes, content, assessment and ECTS workload), click the relevant Course Code given in the table below.

| 1 st Year Fall Semester | | | | | | |
|------------------------------------|------|---|--------|----------------------------|------------------|------|
| Course Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS |
| ENG101 | | English I | 3 | 0 | 3 | 3 |
| COM101 | | Information Technologies I | 3 | 0 | 3 | 4 |
| MTH171 | | Maths for Business & Economics I | 3 | 0 | 3 | 5 |
| EAS101 | | Principles of Economics I | 3 | 0 | 3 | 6 |
| EAS101 | | Introduction to Business | 3 | 0 | 3 | 6 |
| AİT101/103 | | Principles of Atatürk and History of Revolution I | 2 | 0 | 2 | 2 |
| CAM100 | | Campus Orientation | 2 | 0 | 0 | 2 |
| CHC100 | | Cyprus Culture and History | 2 | 0 | 0 | 2 |
| Total | | | | | | 30 |

| 1st Year Spring Semester | | | | | | |
|--------------------------|------------|--|--------|----------------------------|------------------|------|
| Course Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS |
| ENG102 | ENG101 | English II | 3 | 0 | 3 | 3 |
| COM102 | COM101 | Information Technologies II | 3 | 0 | 3 | 4 |
| MTH172 | MTH171 | Maths for Business & Economics II | 3 | 0 | 3 | 6 |
| EAS102 | EAS101 | Principles of Economics II | 3 | 0 | 3 | 7 |
| EAS104 | EAS103 | Principles of Management | 3 | 0 | 3 | 6 |
| AİT102/104 | AİT101/103 | Principles of Atatürk and History of Revolution II | 2 | 0 | 2 | 2 |
| CAR100 | | Career Planning | 2 | 0 | 0 | 2 |
| Total | | | | | | 30 |

| 2 nd Year Fall Semester | | | | | | |
|------------------------------------|--------|--|--------|----------------------------|------------------|------|
| Course Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS |
| MAN201 | - | Communication for Business I | 3 | 0 | 3 | 4 |
| EAS203 | - | Financial Accounting I | 3 | 0 | 3 | 6 |
| MTH261 | MTH172 | Statistics I | 3 | 0 | 3 | 6 |
| EAS201 | EAS101 | Microeconomics | 3 | 0 | 3 | 6 |
| LAW103 | - | Introduction to Law | 3 | 0 | 3 | 6 |
| YİT101 /TUR101 | - | Turkish for International Students I/ Turkish Language I | 2 | 0 | 2 | 2 |
| Total | | | | | | 30 |

| 2 nd Year Spring Semester | | | | | | |
|--------------------------------------|-------------------|--|--------|----------------------------|------------------|------|
| Course Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS |
| MAN202 | MAN201 | Communication for Business II | 3 | 0 | 3 | 4 |
| EAS204 | EAS203 | Financial Accounting II | 3 | 0 | 3 | 6 |
| MTH262 | MTH261 | Statistics II | 3 | 0 | 3 | 6 |
| EAS202 | EAS102 | Macroeconomics | 3 | 0 | 3 | 6 |
| EAS207 | LAW103 | Business Law | 3 | 0 | 3 | 6 |
| YİT102 /TUR102 | YİT101 /TUR101 | Turkish for International Students II/ Turkish Language II | 2 | 0 | 2 | 2 |
| Total | | | | | | 30 |

| 3 rd Year Fall Semester | | | | | | | |
|------------------------------------|--------|---------------------------|--------|----------------------------|------------------|------|--|
| Course Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS | |
| EAS310 | EAS104 | Organizational Behaviour | 3 | 0 | 3 | 6 | |
| EAS305 | EAS104 | Principles of Marketing | 3 | 0 | 3 | 6 | |
| EAS303 | EAS203 | Managerial Accounting | 3 | 0 | 3 | 6 | |
| EAS301 | EAS203 | Business Finance | 3 | 0 | 3 | 6 | |
| HRM302 | | Human Resource Management | 3 | 0 | 3 | 6 | |
| Total | | | | | | 30 | |

| 3 rd Year Spring Semester | | | | | | | |
|--------------------------------------|--------|-------------------------------------|--------|----------------------------|------------------|------|--|
| Course Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS | |
| EAS308 | MTH262 | Operations Research & Management | 3 | 0 | 3 | 6 | |
| EAS304 | EAS305 | Marketing Management | 3 | 0 | 3 | 6 | |
| EAS307 | - | Research Methods | 3 | 0 | 3 | 6 | |
| EAS302 | EAS301 | Finanacial Management | 3 | 0 | 3 | 6 | |
| SOC100 | - | Sociology | 3 | 0 | 3 | 6 | |
| Total | | | | | | 30 | |

| 4 th Year Fall Semester | | | | | | |
|------------------------------------|--------|-----------------------------|--------|----------------------------|------------------|------|
| Course Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS |
| EAS405 | EAS104 | Production Management | 3 | 0 | 3 | 6 |
| EAS403 | EAS305 | Marketing Research | 3 | 0 | 3 | 6 |
| HRM404 | | Employer-Employee Relations | 3 | 0 | 3 | 6 |
| Technical Elective | | Technical Elective | 3 | 0 | 3 | 6 |
| Technical Elective | | Technical Elective | 3 | 0 | 3 | 6 |
| Total | | | | | | 30 |

| 4 th Year Spring Semester | | | | | | | |
|--------------------------------------|---------------|------------------------|--------|----------------------------|------------------|------|--|
| Course Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS | |
| EAS401 | EAS104+EAS305 | International Business | 3 | 0 | 3 | 6 | |
| MAN407 | EAS104+EAS305 | Strategic Management | 3 | 0 | 3 | 6 | |
| Technical Elective | | Technical Elective | 3 | 0 | 3 | 6 | |
| Technical Elective | | Technical Elective | 3 | 0 | 3 | 6 | |
| Technical Elective | | Technical Elective | 3 | 0 | 3 | 6 | |
| Total | | | | | | 30 | |

| Field-Related / Technical Elective Courses | | | | | | | | |
|--|--------|------------------------------------|--------|----------------------------|------------------|------|--|--|
| Code | Pre. | Course Name | Theory | Application/ Laboratory | Local Credits | ECTS | | |
| MAN303 | EAS104 | Cross Cultural Communication | 3 | 0 | 3 | 6 | | |
| MAN403 | EAS104 | Project Management | 3 | 0 | 3 | 6 | | |
| MAN411 | EAS104 | Public Administration | 3 | 0 | 3 | 6 | | |
| MAN415 | EAS104 | Organizational Psychology | 3 | 0 | 3 | 6 | | |
| MAN425 | EAS104 | Knowledge Management | 3 | 0 | 3 | 6 | | |
| MAN430 | | Human Relations in Working Life | 3 | 0 | 3 | 6 | | |
| MAN469 | EAS104 | Managing Teams | 3 | 0 | 3 | 6 | | |
| MAN470 | EAS104 | Entrepreneurship | 3 | 0 | 3 | 6 | | |
| MRK307 | - | Consumer Behaviour | 3 | 0 | 3 | 6 | | |
| MRK408 | EAS305 | Public Relations | 3 | 0 | 3 | 6 | | |
| MRK412 | EAS305 | Digital Marketing | 3 | 0 | 3 | 6 | | |

Additional Notes

A total of 240 ECTS credits of courses are required to graduate. The Human Resources Management students must complete the compulsory courses and the technical elective courses to provide a total of 240 ECTS credits. Otherwise, they will not be deemed to fulfill the conditions to graduate from the program.

ECTS credits of elective courses should be equal or greater than the credits specified in the curriculum.

When choosing a new elective course, students should make sure that it is not the same, similar or less comprehensive than any course they have taken or have taken in their curriculum, or any compulsory course they have not yet taken. Otherwise, the courses they have taken will not be considered as elective courses and will not provide any qualifications in the curriculum.

If you need support for these courses due to your disability, please refer to the Disability Support Unit. Contact; <u>engelsiz@neu.edu.tr</u>